

Wildcat Applications Pounces on ESET For All of Their Security Needs

'We wanted to work with a company with an acknowledged expertise in the field of cyber security' Tom Inglis, Wildcat Applications Ltd.



Wildcat Applications

CUSTOMER

Wildcat Applications are a technology based consulting company, whose staff between them have over thirty years of experience working within the IT industry. Wildcat Applications pride themselves with their ability to provide professional advice to help make the best technology choices and business decisions for their customer's organisation.

Wildcat Applications specialise in advising their customers on a range of platforms within the IT industry. They focus strongly on strategy and procurement, designing and testing customer interfaces, developing and hosting web and mobile applications, as well as auditing employee and network security. Their customers are mostly large SMEs and small public sector organisations within the UK, although they do work with a number of customers around the world.

CHALLENGE

Wildcat Applications strive to ensure that their customers are aware of the importance of securing their and their customers' information. Not having formally recommended anti-virus software before, Wildcat Applications wanted the opportunity to be able to recommend to their customers, an anti-virus software from a particular vendor, especially when advising them about cyber security issues.

Chief Executive Officer at Wildcat Applications, Tom Inglis, has been personally using ESET antivirus software since the early 2000's. Tom has been impressed with ESET's good detection rates, frequent updates and minimal system impact; he had even actively encouraged his university to consider ESET when deciding which anti-virus product to roll out across their and their student's devices.

SOLUTION

Wildcat Applications became an ESET reseller, due to ESET's ability to provide an uncomplicated way to purchase and issue licenses to customers from the full range of product verticals.

When asked to comment on the reasons behind the choice, Tom Inglis provided the following statement; "We chose ESET as our anti-virus partner, because we wanted to work with a company with an acknowledged expertise in the field of cyber security, who have a well-regarded product with excellent detection rates, frequent updates, and minimal system impact. It was important that the solution have good support for Mac OS, Linux and Android, in addition to Windows. As a partner, we also wanted an uncomplicated way to purchase and issue licenses to our customers for the full range of customer needs."

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ESET is rapidly expanding, reporting 278% growth in revenue over the past three years with over 130 million users worldwide. ESET is well respected within the industry and a name you can trust with the most advanced innovative anti-malware products on the market.

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Whether you need support closing a sale, implementing a solution, or maintaining a system of relationships, we can help with a multi-tiered support solution. Dedicated support lines, dedicated web pages, and above all, dedicated people provide all the assistance you need: up front and down the line.

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Alternatively if you have any queries or need further assistance give us a call on 0845 838 0832



Information about ESET, ESET develops software solutions that deliver instant, comprehensive protection against evolving computer security threats. We pioneered and continue to lead the industry in proactive threat detection. ESET NOD32 Antivirus, our flagship product, consistently achieves the highest accolades in all types of comparative testing and is the foundational product that builds out the ESET product line. Sold in more than 160 countries, ESET has a reputation for cutting edge software, providing world class protection to over 130 million users.

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