

# Research Company Vernalis Impressed with ESET's Reliable

As a world leader in their industry, Vernalis rely heavily on their IT and need an antivirus Solution that is reliable with support provided from a UK based call centre.



## CUSTOMER

Vernalis, a pharmaceutical research company, are world leaders in structure and fragment-based drug discovery, currently focusing their internal research at discovering novel anti-cancer therapies. Vernalis conduct their own research and also participate in research and development collaborations. As a world leader in their industry and a highly innovative company they rely heavily on IT.

CCS Media are a nationwide IT Reseller, whose customers range from SME to enterprise organisations, in both the public and corporate sectors. CCS Media pride themselves on providing a knowledgeable, friendly and collaborative service to all their customers.

## CHALLENGE

CCS Media were looking for a seamless transfer to a new antivirus vendor. Martin Cox commented that the company were hoping to "receive advanced technical expertise, strong commercial support and customer involvement between their antivirus vendor and customers."

Vernalis felt that their previous supplier's antivirus software was creating problems and the vendor concerned was starting to become unreliable with both technical support and responding to issues with their own software. For a company that is very reliant on high performance computer clusters and high power computer stations, the lack of support and software issues were frustrating. These issues caused Vernalis to look for a new antivirus supplier that was "reliable, operated a UK call centre with UK staff, and offered competitive pricing" said Lawrence Micallef.

## SOLUTION

Having heard good reports about ESET through word of mouth and research on the ESET website, CCS Media decided to supply ESET's IT security products, and have since found it is a good fit with their company. CCS Media appreciated the regular contact with dedicated ESET account managers and also engagement between reseller and customer, strengthening the teamwork between the three parties.

Vernalis heard about ESET after meeting ESET staff at an IT event, who explained the ethos of engagement they develop with resellers and their customers. The strong communication and competitive pricing appealed to Vernalis who were looking to find a more reliable antivirus supplier. Having seen numerous good reviews about ESET, Vernalis decided to use ESET's Endpoint Antivirus Solution and are extremely pleased with the decision and indeed the recommendation from CCS Media.



# ENDPOINT ANTIVIRUS

FOR WINDOWS

ESET Endpoint Antivirus with award-winning ESET NOD32® technology delivers superior detection power for your business.

Its low system demands and virtualization capability keep your system humming.

Keep the security of offline devices under control, and customize scanning and update options as you see fit. Control it all effortlessly with our all-new, user-friendly remote administrator tool.

<b>Antivirus and Antispyware</b>	Eliminates all types of threats, including viruses, rootkits, worms and spyware.  Optional cloud-powered scanning: Whitelisting of safe files based on file reputation database in the cloud for better detection and faster scanning. Only information about executable and archive files is sent to the cloud – such data are not personally attributable.
<b>Virtualization Support</b>	ESET Shared Local Cache stores metadata about already scanned files within the virtual environment so same files are not scanned again resulting in boosted scan speed. ESET module updates and virus signatures database are stored outside of the default location, thus these don't have to be downloaded every time after the virtual machine is reverted to default snapshot.
<b>Host-Based Intrusion Prevention System (HIPS)</b>	Enables you to define rules for system registry, processes, applications and files. Provides tampering protection and detects threats based on system behavior.
<b>Exploit Blocker</b>	Strengthens security of applications on users' systems, such as web browsers, PDF readers, email client or MS office components, which are commonly exploited. Monitors process behaviors and looks for suspicious activities typical of exploits. Strengthens protection against targeted attacks and previously unknown exploits, i.e. zero-day attacks.
<b>Advanced Memory Scanner</b>	Monitors the behavior of malicious processes and scans them once they decloak in the memory. This allows for effective infection prevention even from heavily obfuscated malware.
<b>Cross-Platform Protection</b>	ESET security solutions for Windows are capable of detecting Mac OS threats and vice-versa, delivering better protection in multi-platform environments.
<b>Anti-Phishing</b>	Protects end users from attempts by fake websites masquerading as trustworthy ones to acquire sensitive information such as usernames, passwords or banking and credit card details.
<b>Device Control</b>	Blocks unauthorized devices (CDs/DVDs and USBs) from your system. Enables you to create rules for user groups to comply with your company policies. Soft blocking notifies the end user his device is blocked and gives him the option to access the device, with activity logged.