

ESET Proves To Be The Best Insurance Policy For Totemic Ltd

Totemic Ltd were looking for a reliable and easy to manage security solution for their business, ESET's security solutions meet all of their requirements



CUSTOMER

Totemic Ltd, a financial services organisation providing a free service to clients in debt, are based in Lincolnshire and have offices across the UK. Launched in 1992, Totemic Ltd offer a range of services including payment solutions, debt management, insurance and lending, under one trusted brand, which has delivered winning results for over 20 years.

Totemic Ltd are committed to their clients and are a strong and responsible organisation that aim to improve the lives of their clients. They use a CRM system to store their client data and having this sensitive customer information stored on the network means security of their IT systems is a high priority for them.

CHALLENGE

With their previous security software, Totemic Ltd encountered issues with the server console being overly complicated. They found that it was not user friendly and therefore difficult to monitor and manage. When their existing licence was due for renewal, they chose to review their current supplier and look at other options on the market.

The recommendation to try ESET's endpoint security and encryption solutions came from one of the internal developers at Totemic Ltd who was familiar with the products and gave positive feedback. The team at Totemic found ESET fit all their requirements with it's ease of use, competitive price-point, all coming from the kind of industry market-leader they were looking for.

SOLUTION

ESET Endpoint Security delivers comprehensive IT security for your business via multiple- layers of protection, including our field-proven detection technology, data access protection and adjustable scanning and update options. ESET Endpoint Encryption is a simple to use encryption application for companies large and small, with an optimised set-up that speeds up the time to adoption for admins.

Steven Thompson, IT Support Manager at Totemic Ltd, explains that they chose to use ESET because of ESET's reputation of being a "well known market leader that is simple to use and performs all the actions that we require from it." He also described the ESET Technical Support team as "very efficient at answering any queries that we have and nothing is too much trouble if we run into any issues."



ENDPOINT ENCRYPTION

ESET Endpoint Encryption is a simple-to-use encryption application for companies large and small. Take advantage of the optimized setup that speeds up the time to adoption for admins. The client side requires minimal user interaction, increasing user compliance and the security of your company data.

Full Disk Encryption	<p>Encrypt only disks and partitions you want</p> <p>Transparent pre-boot security using FIPS 140-2 validated, 256 bit AES Encryption</p> <p>Encryption may be started and managed remotely</p> <p>Remote user-password recovery</p> <p>Enhanced workstation screening prior encryption, including Safe Start mode</p> <p>Fully compatible with Microsoft Windows 10, 8 and 8.1, with support for UEFI and GPT</p> <p>Support of Trusted Platform Module (TPM)</p>
Removable Media Encryption	<p>No extra space is reserved for encrypted content and the whole device capacity can be used by user</p> <p>Policy driven encryption includes "Go" portable encryption, on-device software for use on unlicensed systems</p> <p>Works with any USB drive, CD & DVD media</p>
File & Folder Encryption	<p>Encrypt only files and folders you want</p> <p>All files moved to encrypted folder are encrypted immediately</p>
Email Encryption	<p>Transparent email encryption for Outlook through a dedicated plugin</p> <p>The email can be decrypted only by recipients who share the same key as sender</p> <p>Text and clipboard encryption works with any e-mail client, including webmail</p>
Remote Central Management	<p>Manage any user or workstation with a standard internet connection</p> <p>All commands, updates, status requests and responses posted via the Enterprise Proxy</p> <p>No dependency on Active Directory or any existing server architecture installation</p> <p>Secure connectivity allows control of endpoint encryption keys, security policy and software features beyond the corporate security boundary</p> <p>Full remote management, creation and removal of user accounts</p>
Encryption Key Management	<p>Patent-pending technology</p> <p>Add or remove any or all encryption keys</p> <p>Change the encryption policy remotely and silently, without user interaction</p>
Enterprise Server Proxy	<p>By using the Enterprise Proxy as an intermediary, all connections from client and server are outgoing.</p> <p>All information is encrypted with either RSA or AES and the connection itself is SSL encrypted</p> <p>No need for own SSL certificate and additional hardware, network or firewall changes</p>