

“ESET Have Proved to Be a Reliable Anti-virus and Security Partner”

Systems Assurance explain why they supply ESET to their customers.



CUSTOMER

Systems Assurance is a solution based company situated in Sheffield City Centre. The solution based company has been in operation for over 21 years and are therefore one of the most experienced companies within their sector.

Systems Assurance provides a range of services across all markets due to their experienced team of specialists. The services provided include infrastructure solutions, cloud & hosting, software licensing and hardware & software support. Systems Assurance also provides a full range of IT procurement for their corporate and government clients.

CHALLENGE

EH Smith Builders Merchants, a client of Systems Assurance, recently installed ESET anti-virus protection. Systems Assurance needed a robust and reliable solution for EH Smith due to their 400 user client. The Sheffield based company stated that ESET was the perfect solution due to the excellent technical support that assists in the migration and installation projects.

Systems assurance found that ESET's ability to detect most viruses and threats other products miss, was a key decision maker for them, along with the professional pre and post sales support.

SOLUTION

Systems Assurance believes that ESET is a good product for their customers due to the little impact on their core business function. They stated that ESET products use minimal system resources meaning that customers are always impressed with how little impact the install has on their system performance. The remote administration based tools are also popular with System Assurance clients making it easy for systems administrators to remotely configure and monitor detections.

Simon Lewington, the Sales and Operations Director stated that, 'ESET have proved to be a reliable anti-virus and security partner. Their products have a low system footprint yet provide a high level of protection and functionality to our customers.'

Become an ESET Authorised UK Partner

Let your business grow with ESET

The ESET partner program is engineered to help your business grow with award winning products, industry-leading profitability and partnering plans to fit your business.



ESET is rapidly expanding, reporting 278% growth in revenue over the past three years with over 130 million users worldwide. ESET is well respected within the industry and a name you can trust with the most advanced innovative anti-malware products on the market.

Better Support

Whether you need support closing a sale, implementing a solution, or maintaining a system of relationships, we can help with a multi-tiered support solution. Dedicated support lines, dedicated web pages, and above all, dedicated people provide all the assistance you need: up front and down the line.

Better Benefits

Aggressive margins - Earn a minimum of 25% with opportunity to increase margins and access to other benefits based on sales performance

Simple partner portal – Easy online ordering and simple administration of your licences.

Training – Regular training courses held throughout the UK ensuring you have as much information about our business and products as we do.

Marketing tools – A dedicated resource centre providing you with all the tools you need to sell ESET products and marketing development funds are available to our more productive partners.

What's the next step?

Simply fill out the online application form www.eset.co.uk/partners/apply

Your application will be processed promptly by our team so you can begin to grow your business with ESET

Alternatively if you have any queries or need further assistance give us a call on 0845 838 0832



Information about ESET, ESET develops software solutions that deliver instant, comprehensive protection against evolving computer security threats. We pioneered and continue to lead the industry in proactive threat detection. ESET NOD32 Antivirus, our flagship product, consistently achieves the highest accolades in all types of comparative testing and is the foundational product that builds out the ESET product line. Sold in more than 160 countries, ESET has a reputation for cutting edge software, providing world class protection to over 130 million users.

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