

Secura Partners with ESET to Strengthen Their Security Offering

Secura chose ESET when looking for an anti-virus solution to add to their suite of advanced cloud security services, and ESET provided the comprehensive protection they were looking for.



PARTNER

Secura are specialists at supporting online businesses with flexible, highly available and secure cloud hosting. Secura works closely with customers to understand their unique challenges, and create solutions and support that will help their businesses exceed.

Secura was looking to add anti-virus technology to their Virtual Private Cloud infrastructure as well as including it within Web Protect, their suite of advanced cloud security services. They needed to partner with a company that could provide a good fit for both, to protect their infrastructure and customers' applications and services from viruses, Malware, Rootkits, worms and spyware, but crucially, that had a minimal impact on system performance.

CHALLENGE

ESET was a known brand and technology to the Secura technical team, so when it came to evaluating and implementing an anti-virus product for their Web Protect suite, ESET was their first choice. In May 2017, Secura launched Web Protect, a fully managed, enterprise-grade cloud security solution, and ESET's file security and anti-virus protection for Windows and Linux servers was a perfect fit to offer as part of this innovative managed service.

Secura CEO, Ollie Beaton, commented: "ESET has been one of the key factors in the rapid success and take-up of our Web Protect security suite. Being able to offer comprehensive, managed anti-malware as part of this solution package is an integral part of the protection and benefit it offers to our customers."

SOLUTION

The ESET partner program is engineered to help businesses grow with award winning products, industry-leading profitability and partnering plans to fit your business. ESET is well respected within the industry and a name you can trust with the most advanced innovative anti-malware products on the market.

ESET offered the high level of protection that Secura required, not only to protect their own infrastructure from threats, but also to include as part of the Web Protect solution for their Virtual Private Cloud customers. Secura's Head of Pre-Sales, Anthony Doncaster, commented: "ESET meets all our requirements for comprehensive protection against multiple online threats and one that we've got complete confidence in offering to our customers."

Become an ESET Authorised UK Partner

Let your business grow with ESET

The ESET partner program is engineered to help your business grow with award winning products, industry-leading profitability and partnering plans to fit your business.



ESET is rapidly expanding, reporting 278% growth in revenue over the past three years with over 110 million users worldwide. ESET is well respected within the industry and a name you can trust with the most advanced innovative anti-malware products on the market.

Better Support

Whether you need support closing a sale, implementing a solution, or maintaining a system of relationships, we can help with a multi-tiered support solution. Dedicated support lines, dedicated web pages, and above all, dedicated people provide all the assistance you need: up front and down the line.

Better Benefits

Aggressive margins - Earn a minimum of 25% with opportunity to increase margins and access to other benefits based on sales performance

Simple partner portal – Easy online ordering and simple administration of your licences.

Training – Regular training courses held throughout the UK ensuring you have as much information about our business and products as we do.

Marketing tools – A dedicated resource centre providing you with all the tools you need to sell ESET products and marketing development funds are available to our more productive partners.

What's the next step?

Simply fill out the online application form www.eset.com/uk/partner/apply

Your application will be processed promptly by our team so you can begin to grow your business with ESET

Alternatively if you have any queries or need further assistance give us a call on 01202 405 405



Information about ESET, ESET develops software solutions that deliver instant, comprehensive protection against evolving computer security threats. We pioneered and continue to lead the industry in proactive threat detection. ESET NOD32 Antivirus, our flagship product, consistently achieves the highest accolades in all types of comparative testing and is the foundational product that builds out the ESET product line. Sold in more than 160 countries, ESET has a reputation for cutting edge software, providing world class protection to over 130 million users.

ESET UK
Fifth Floor, Holland House
20 Oxford Road
Bournemouth, BH8 8EZ
Tel: 01202 405 405

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