

ESET Saves PC COMMS' Customer From Mass Virus

Unbeatable performance, UK based support and lightweight software are only a few reasons why ESET is the perfect partner for PC COMMS.



CUSTOMER

PC COMMS is an IT Support and IT services business that pride themselves on providing a complete outsourced IT department with 24/7 server monitoring. The Somerset business has a remote helpdesk providing excellent support for customers with macs and pcs. Not only this, but PC COMMS customers are also provided with a drop-in centre with pay as you go fees, meaning that they are always available in an emergency.

PC COMMS became an ESET partner 7 years ago as they found ESET's reasonable pricing, lightweight software and great UK Based support, a perfect anti virus solution for their customers.

CHALLENGE

PC COMMS consistently provide their customers with outstanding IT support, so when one of their customers was experiencing problems with a mass virus on their computer systems, PC COMMS needed to resolve the problem and quickly. It became apparent that the clients current anti-virus solution was not providing them with an answer to their problem, therefore PC COMMS used ESET to remove the virus from the 300 user network, successfully saving all data and removing the virus.

ESET and PC COMMS managed to save the business from the virus thanks to PC COMMS outstanding IT support and ESET's superior software. ESET provide their users with a 'traffic light system' which alerts the user when the safe status of their computer may change to insecure, and detects the virus. PC COMMS state that "the traffic light system provided by ESET is really effective" as it prevents the above incident from happening again.

SOLUTION

PC COMMS chose to partner with ESET because of the exceptional protection against a large range of threats, the traffic light system that keeps the customer up to date, and the superior lightweight anti-malware software.

Warren Large, the Helpdesk Manager at PC COMMS quite simply states that "PC COMMS + ESET = A working system."

Become an ESET Authorised UK Partner

Let your business grow with ESET

The ESET partner program is engineered to help your business grow with award winning products, industry-leading profitability and partnering plans to fit your business.



ESET is rapidly expanding, reporting 278% growth in revenue over the past three years with over 130 million users worldwide. ESET is well respected within the industry and a name you can trust with the most advanced innovative anti-malware products on the market.

Better Support

Whether you need support closing a sale, implementing a solution, or maintaining a system of relationships, we can help with a multi-tiered support solution. Dedicated support lines, dedicated web pages, and above all, dedicated people provide all the assistance you need: up front and down the line.

Better Benefits

Aggressive margins - Earn a minimum of 25% with opportunity to increase margins and access to other benefits based on sales performance

Simple partner portal – Easy online ordering and simple administration of your licences.

Training – Regular training courses held throughout the UK ensuring you have as much information about our business and products as we do.

Marketing tools – A dedicated resource centre providing you with all the tools you need to sell ESET products and marketing development funds are available to our more productive partners.

What's the next step?

Simply fill out the online application form www.eset.co.uk/partners/apply

Your application will be processed promptly by our team so you can begin to grow your business with ESET

Alternatively if you have any queries or need further assistance give us a call on 0845 838 0832



Information about ESET, ESET develops software solutions that deliver instant, comprehensive protection against evolving computer security threats. We pioneered and continue to lead the industry in proactive threat detection. ESET NOD32 Antivirus, our flagship product, consistently achieves the highest accolades in all types of comparative testing and is the foundational product that builds out the ESET product line. Sold in more than 160 countries, ESET has a reputation for cutting edge software, providing world class protection to over 130 million users.

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