

Cyan Solutions Chooses ESET to Help Their Customers Focus on Their Business Rather Than Their Security

Robust and reliable are just two words Cyan Solutions uses to describe ESET's range of security solutions for business.



CUSTOMER

Cyan Solutions is an IT services company providing IT support to companies across the UK. The Hampshire-based company provide cloud services and network security to mainly small and medium businesses, including a large number of clients in the travel and finance industries.

Cyan Solutions are an established Managed Service Provider in their local area. So much so, they have had to relocate and increase their office space due to the expansion in the team.

CHALLENGE

Cyan Solutions provides their customers with a first class service in IT services and support, therefore providing reliable security to their customers is essential. Cyan Solutions were experiencing higher than expected level of infections using another anti-virus product. They then decided to look to ESET to help provide their customers with a better service

Simon Bond, the Managing Director of Cyan Solutions says that, "As an MSP remote AV management business it is essential to deliver a quality service. We have found that by integrating ESET Remote Administrator into Kaseya using the Elementra plug-in we have solved all our AV requirements with ESET"

SOLUTION

Cyan Solutions chose to partner with ESET as it provides their customers with a product that isn't 'resource hungry'. The ability of managing the core functionality remotely allows Cyan Solution's customers to just forget about security and focus on their business.

They found that once they moved to ESET the previous high levels of infection dropped to zero. Cyan Solutions decided to work with ESET for not just its high performance rates in preventing infections, but its integration with their managed service platform. ESET Endpoint Security allows Cyan Solutions to offer URL filtering through the same control panel.

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Let your business grow with ESET

The ESET partner program is engineered to help your business grow with award winning products, industry-leading profitability and partnering plans to fit your business.



ESET is rapidly expanding, reporting 278% growth in revenue over the past three years with over 130 million users worldwide. ESET is well respected within the industry and a name you can trust with the most advanced innovative anti-malware products on the market.

Better Support

Whether you need support closing a sale, implementing a solution, or maintaining a system of relationships, we can help with a multi-tiered support solution. Dedicated support lines, dedicated web pages, and above all, dedicated people provide all the assistance you need: up front and down the line.

Better Benefits

Aggressive margins - Earn a minimum of 25% with opportunity to increase margins and access to other benefits based on sales performance

Simple partner portal – Easy online ordering and simple administration of your licences.

Training – Regular training courses held throughout the UK ensuring you have as much information about our business and products as we do.

Marketing tools – A dedicated resource centre providing you with all the tools you need to sell ESET products and marketing development funds are available to our more productive partners.

What's the next step?

Simply fill out the online application form www.eset.co.uk/partners/apply

Your application will be processed promptly by our team so you can begin to grow your business with ESET

Alternatively if you have any queries or need further assistance give us a call on 0845 838 0832



Information about ESET, ESET develops software solutions that deliver instant, comprehensive protection against evolving computer security threats. We pioneered and continue to lead the industry in proactive threat detection. ESET NOD32 Antivirus, our flagship product, consistently achieves the highest accolades in all types of comparative testing and is the foundational product that builds out the ESET product line. Sold in more than 160 countries, ESET has a reputation for cutting edge software, providing world class protection to over 130 million users.

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