

Unigarant, Netherlands



NUMBER OF SEATS: 500
COUNTRY: NETHERLANDS
www.unigarant.nl

"I would definitely recommend ESET to other companies based on performance but also the support too, which is great. I think the manageability is the best you can get."

MARK KAISER, IT SPECIALIST, UNIGARANT

THE CUSTOMER

Unigarant is an insurance company based in the Netherlands with over 400 employees. A market leader in moped and bike insurance (specialising in mobility and leisure coverage), Unigarant is part of ANWB - the Dutch Tourist Union, the largest nonprofit association in the Netherlands. As an insurer, Unigarant handles a huge volume of extremely sensitive information. This means that security is paramount: it's very important for Unigarant not only to safeguard their own data, but also the data entrusted to them by their customers.

TIME TO CHANGE

Unigarant's previous security solution was both time and resource intensive. Not only did its large footprint negatively affect network (and workstation) performance, it was also ineffective. Lacking rogue detection, the result was various noncompliant PCs in the company's network. In one particularly bad instance, a PC in the company cafeteria was infected by a supplier using a USB thumbdrive. This resulted

in Unigarant needing to replace hundreds of workstations. A number of Unigarant's IT staff had already been using ESET at home, and so when the time came to review their enterprise security solution, ESET was put forward.

THE SOLUTION

ESET tested favourable against various alternatives - coming out on top in terms of end client performance, ease of use for Unigarant's IT staff and overall pricing. Unigarant now uses ESET to protect its entire IT infrastructure: which includes over 500 virtual workstations, around 200 servers, and even a number of client workstations. The insurer also provides ESET to every employee to use on their home computers.

"ESET was the right choice for Unigarant insurance because it offered great quality, the best performance, and it's very cost effective... if the products and support remain at this standard, we're going to continue using ESET in the years to come as our security product."

MARK KAISER, IT SPECIALIST AT UNIGARANT INSURANCE

KEY BENEFITS FOR UNIGARANT

- **Accuracy:** ESET's virus detection ratios provide Unigarant with the peace of mind that any viruses will be detected and destroyed long before any damage is done.
- **Robustness:** ESET's shared local cache reduces the load on each individual system and also prevents Unigarant's security infrastructure from any single point of failure.
- **Easy of use and management:** ESET's straightforward Remote Admin interface doesn't require any additional specialist security staff, nor any additional training for existing IT staff. Or as one IT Specialist put it: *'it's hassle free product - set and forget.'*
- **Easy installation:** Integrating ESET into Unigarant's existing systems was straightforward; the process took the form of a simple installation that didn't even require a reboot and created zero downtime.
- **Performance:** ESET's streamlined architecture also creates a smaller footprint on client computers; creating better experience not only for IT staff, but for Unigarant's 400+ employees.
- **Free local support:** In the rare instances that Unigarant required ESET's assistance, the insurer's IT staff made the most of free local support, in their native Dutch, and from the same person who helped them initially set up ESET on their systems.